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PRIM in  
a minute



# PRIM Group's business activity



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PRIM has been listed on the Spanish stock market since 1985 and is recognised for its cutting edge products. The company is constantly striving for new solutions through its own innovation and through strategic alliances. Over the course of its history it has consolidated itself as an industry leader within the health sector through the supply of hospital and orthopaedic products, as well as physiotherapy, thalassotherapy, spa, recovery, geriatric, and technical support services. It has done so through two primary channels: Health Technology and Mobility & Healthcare.

Through its Health Technology departments, the company covers the market needs for neurosurgery, traumatology, biologic and interventional products, in addition to endosurgery, neuromodulation, cardiovascular and otorhinolaryngology solutions, as well as offering solutions for plastic surgery and operating theatres.

In turn, the Mobility & Healthcare channel covers the orthopaedic, pharmaceutical, physiotherapy, and spa markets, and there are also 12 private orthopaedic centres. In 2022, the acquisition of new companies brought with it a wider range of motorised mobility solutions thanks to the buyout of Teyder, in addition to a wider speciality in podiatry through the acquisition of Herbitas. It was also able to penetrate the Italian market as a manufacturer of physiotherapy products through the acquisition of Easytech.

360°  
health  
portfolio

Excellent  
quality

Client  
flexibility  
and  
adaptation

Personalised  
advice  
and technical  
training

Post-sale  
service

# 2022 in figures

SALES	BUSINESS		INNOVATION	NEW COMPANIES
●	●	●	●	●
15 business units	12 orthopaedic centres	registered headquarters and operational headquarters	9 new development projects	Market growth:
€197 M turnover	5 private factories	8 branches in Spain	launch of new hyperextension framework	<ul style="list-style-type: none"> <li>• podiatry</li> <li>• motorised mobility</li> </ul>
€17.7 M EBITDA	2 custom-made workshops	3 international affiliates	Alliances: <ul style="list-style-type: none"> <li>• robotics</li> <li>• telerehabilitation</li> </ul>	Increased production capacity: <ul style="list-style-type: none"> <li>• physiotherapy product factory</li> <li>• podiatry and orthotic product factory</li> <li>• orthotic textiles workshop</li> </ul>
€11.5 M tax contribution	+ B2B online stores	98 countries within its international network		Constant geographic expansion: <ul style="list-style-type: none"> <li>• Italy</li> </ul>
€8.4 M net operating profit	3 new companies Herbitas, Teyder, EasyTech	20 % of the Spanish startup Aura		

# 2022 in figures

## OUR FAMILY

805  
employees



45 % 55 %

Average age: 47

15,816  
training  
hours

29 %  
females on the  
Management  
Committee

50 %  
females on the  
Board of  
Directors

## ENVIRONMENT

3.447  
suppliers

1,944 t  
CO<sub>2</sub>  
scope 1  
emissions

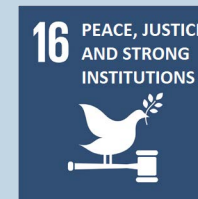
365 t CO<sub>2</sub>  
scope 2  
emissions

19  
PRIM Social  
projects

44 %  
green electricity  
consumption

6,507 m<sup>3</sup>  
water consumption

## CONTRIBUTION TO SUSTAINABLE DEVELOPMENT GOALS (SDGs)



# PRIM Group Certifications

## PRIM, S.A.



## PRIM, S.A. Orthopaedic Facilities



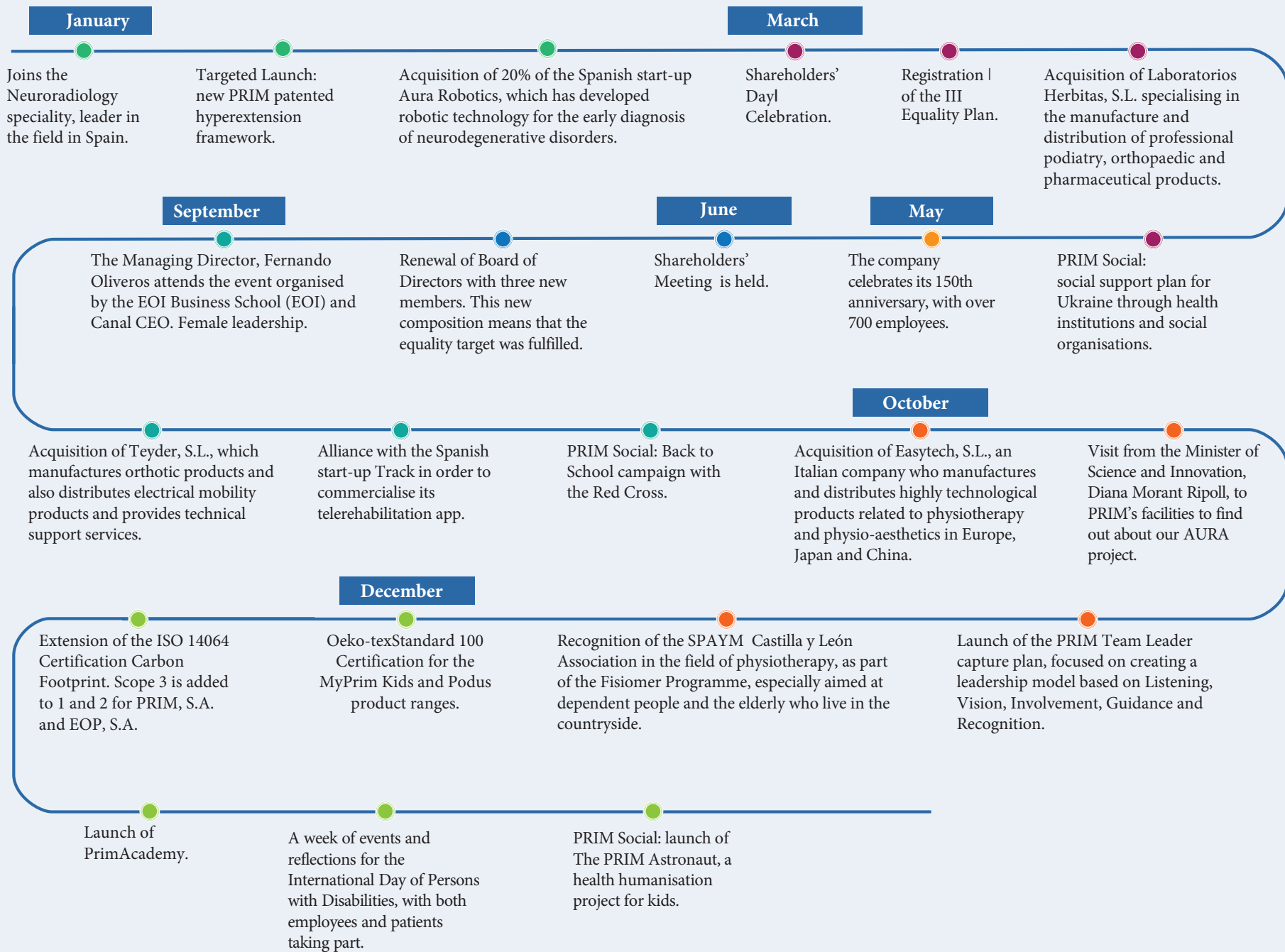
## Laboratorios Herbitas, S.L.



## Teyder, S.L.



# This year's milestones





## **PRIM** GROUP CONTACT DETAILS

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